

Strategic Assessment and Migration

Competitive Edge Framework for Azure



For every phase of your journey

Competitive Edge is Claranet's flexible and modular framework for delivering professional services, that gives you what you need, when you need it.

Competitive Edge is delivered in four phases, with each phase comprising of optional modules that can be tailored to your specific requirements:



- **Discover:** Gain insight into the current state of your infrastructure and view how applications and services are delivered to the user community.
- **Analyse:** Identify how people, process and technology are performing and pinpoint where there are constraints in resource utilisation and service delivery that need.
- **Architect:** Model the future state considering different architectures; the system that continues to drive business insight through monitoring, reporting and business intelligence; and a migration process sensitive to timescales and required risk mitigation.
- **Implement:** Execute the strategy defined during the Architect phase of this process, validated by the insight derived from the discovery and analysis phases.

Competitive Edge Framework best practice:

With CEF best practices Claranet Consultants will undertake the following activities:



- High-level assessment of your current estate
- Interviews with service line teams to understand the core business applications
- Identify and agree a “quick win” first adoption project
- High-level design and detailed costed overview for the adoption project
- Cost Management (Tagging, Subscriptions and Controls)
- Resource Consistency (Hub/Spoke and Deployments)
- High-level Total Cost of Ownership (TCO) estimate for a move to Azure

As part of Claranet Consulting Services, we'll work with you to deliver:



TCO OVERVIEW REPORT

Providing a real-world projected cost for a move to Azure based on the current state



RECOMENDATIONS REPORT

Highlighting key challenges, key opportunities, governance approach and suggested first adoptions project



DESIGN & COST OVERVIEW

To support the initial adoption project

Competitive Edge Framework benefits:



- Develop a full understanding of your current state and readiness
- Define your goals of a move to Azure
- Understand the modernisation and migration opportunities
- Identify quick wins for a move to Azure
- Access to an experienced team of Azure Architects

About Claranet

- Founded in 1996
- 430M€ annualised revenue (120M€ in Portugal)
- 6.500 business customers (2.000 in Portugal)
- Operations in 10 países (PT, UK, ES, FR, DE, NL, IT, BR, CH, USA)
- 2.500 staff (600 in Portugal)
- 43 Datacenters in Europe (3 in Portugal)

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